

COMPANY ABC

(1)CORPORATE SUMMARY

Former Name	COMPANY123
Address	10th FLOOR NET CUBE CENTER, CORNER 3RD AVENUE AND 30TH STREET, BONIFACIO GLOBAL CITY, TAGUIG, PHILIPPINES
TEL	(632) 000-0000; FAX NO. (632) 000-0001
WEBSITE	www.companyabc.com.ph
TIN	000-000-000
ORGANIZATION TYPE	CORPORATION
REGISTRATION NO.	000000
REGISTRATION DATE	FEBRUARY 24, 1981
LINE OF BUSINESS	MANUFACTURER –PHARMACEUTICAL PRODUCTS
PSIC NO.	D24241
TERRITORY	LOCAL AND INTERNATIONAL
EMPLOYS	ABOUT 1,000
EXPORT	YES
IMPORTS	YES
CHIEF EXECUTIVE	OFFICER 1
NEGATIVE RECORDS	NONE
PAYING RECORD	NO INFORMATION
BANKING	YES
REVENUE	3,253,961,654 (2009)
NET WORTH	2,103,680,803 (2009)

* AMOUNTS IN PHILIPPINE PESO UNLESS OTHERWISE SPECIFIED.

(2)CREDIT RISK

- MODERATE

RISK LEVEL	CREDIT RISK SCORE GUIDE
Low	Very good credit history.
Moderate	Basically good credit, but also suggests that the creditor/supplier should take a closer look at the subject-company to assess any particular credit risks before granting a high credit limit. Those falling within this range can have a chance of obtaining good credit terms, but may have to provide additional information for better evaluation.
High	Greater credit risk – but does not mean that the subject-company should not be given credit. It may only prevent the subject-company from getting the best credit terms.

Credit Risk Score indicates the company's credit strength derived by weighing multiple publicly available facts and qualitative and quantitative information – both positive and negative – and summing up all the weights. It is an opinion on a company's credit worthiness based on the current information available to JMAR at the time of evaluation. A score is good only for a limited period. The availability of financial information is critical in determining the appropriate risk score.

- GENERAL CONSIDERATIONS FOR THE CREDIT RISK SCORE:

Financial Condition (45%)		Credit History (35%)	
Negative Records (10%)	Ownership Background (5%)	Years in Business (5%)	

(3)COMPANY BACKGROUND

Verification with the local registry revealed the following correct registration details as of November 18, 2010.

Regulatory Agency	Securities and Exchange Commission
Date Registered	February 24, 1981
Registration No.	000000
Term	50 years

As of 05.20.2011

	Common	Preferred
Authorized capital stock	292,000,000	8,000,000
Subscribed capital stock	209,523,300	-
Paid up capital	209,523,300	-

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Par value per share	100	100
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Increase in authorized capital stock from 150,000,000 to 300,000,000, was approved by the Securities and Exchange Commission on October 25, 1989.

(4)STOCK HOLDERS

AS OF (05.20.2011)

Name	Amount Subscribed	Amount Paid- Up
STOCKHOLDER 1	209,497,000	209,497,000
STOCKHOLDER 2	25,700	25,700
STOCKHOLDER 3	100	100
STOCKHOLDER 4	100	100
STOCKHOLDER 5	100	100
STOCKHOLDER 6	100	100
STOCKHOLDER 7	100	100
STOCKHOLDER 8	100	100
TOTAL	209,523,300	209,523,300

(5)MANAGEMENT

AS OF (05.20.2011)

Name	Position
OFFICER 1 23 Third Street, Singapore 45505	CHAIRMAN
OFFICER 2 34A North Pacific Plaza Tower, Taguig City	PRESIDENT / DIRECTOR
OFFICER 3 Unit 38A Residences at Greenbelt, Esperanza, Drive Ayala Center, 1226 Makati City	TREASURER / DIRECTOR
OFFICER 4 168 Guava Drive, Ayala Alabang Village, Muntinlupa City	CORPORATE SECRETARY / DIRECTOR
OFFICER 5 2 Leonie Hill Road, # 15-03 Leonie Condotel, Singapore 239192	DIRECTOR
OFFICER 6 Cluster 6, Unit 4B, San Francisco Gardens, Boni Avenue, Mandaluyong City	DIRECTOR

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(6) INTERIM PARENT COMPANY

- GROUP ABC

(7) AFFILIATES

- Company DEF
- Company GHI
- Company JKL

(8) OPERATIONS

- Manufacturer of pharmaceutical products including cardiovascular, pulmonary, gastroenterological, anti-infection, antibiotic, anti-ulcer, anesthetic, iron preparation, and dental products.
- Brands, **Brand 1 Brand 2, and Brand 3**
- Operates eight hours, five days a week.
- Territory, local and international
- Most products are distributed by Company DEF, an affiliate
- Exports products to its related parties in Australia, Vietnam, Malaysia, and Singapore. Per 2009 financial statements, amount of export sales is 119,110,000 in 2009.
- Raw materials and other requirements are imported through letters of credit from Sweden, United Kingdom, and Australia through parent company.
- Per its 2009 financial statements, subject has an agreement with Company GHI where the latter shall pay for expenses incurred by the subject in conducting research and development activities. Amount charged was 27,890,000 in 2009.

EMPLOYEES	About 1,000 office, pharmacists, sales, technical, and other support personnel. Recognizes an independent labor union
LOCATION	Headquarters and administrative office, at captioned address.
FACILITIES	Rents premises on the 10th floor of a multi storey building. Head office was relocated from Km. 33 Lasala Avenue corner West Service Road, Muntinlupa City to captioned address on October 30, 2007. Per its 2009 financial statements, the subject entered into various lease agreements for its office space and residential units. The future minimum lease rentals payable at December 31, 2009 was 143,346,363.

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(9) NEGATIVE RECORD

No negative records (court cases, cards cancelled, and delinquent accounts) found under **COMPANY ABC / COMPANY 123** as of May 20, 2011.

COMPANY ABC / COMPANY 123 not found in the database of individuals/companies with labor related cases as of May 20, 2011.

(10) PAYMENTS

Company source declined to provide a list of the subject's suppliers citing confidentiality

Likewise, a trade survey conducted with several possible suppliers yielded no trading information

(11) BANKING

- Bank 1

- Bank 2

- Bank 3

(12) FINANCE

The following are the subject's financial highlights:

Amounts in Php

	2009	2008
Revenue	3,253,961,654	3,450,192,645
Net Income (Net Loss)	22,070,667	272,898,760
Current Assets	2,344,644,381	2,089,932,064
Non-Current Assets	287,921,061	381,994,265
Quick Assets	1,753,837,797	1,140,422,142
Current Liabilities	484,196,440	362,156,196
Non-Current Liabilities	44,688,199	47,158,297
Total Assets	2,632,565,442	2,471,926,329
Total Liabilities	528,884,639	409,314,493
Stockholders' Equity	2,103,680,803	2,062,611,836
Accounts Receivables	790,973,894	826,728,554
Cash	962,863,903	313,693,588
Marketable Securities	-	-

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PROFITABILITY		
Profit Margin	0.01	0.08
Return on Equity	0.01	0.13

Profitability - Profitability ratios offer several different measures of the success of the company at generating profits. Gross Profit Margin is a measure of the gross profit earned on sales. This considers the company's cost of goods sold, but does not include other costs. Return on Equity is the bottom line measure for the shareholder, measuring the profits earned for each Peso invested in the company's stock.

EFFICIENCY		
Days Sales Outstanding	88.7243	87.4606
Total Assets Turnover	1.2360	1.3958

Efficiency - Asset Turn Over ratios indicate how efficiently the company utilizes its assets and are sometimes referred to as efficiency ratios. Days Sales Outstanding (DSO) is an indication of how quickly the company collects its receivables. Generally a low DSO number means that it takes a company fewer days to collect its accounts receivable. A high DSO number shows that a company is selling its product to customers on credit and taking longer to collect money. Total Asset Turn Over measures the efficiency of a company's use of its assets in generating sales revenue or sales income to the company.

LIQUIDITY		
Current Ratio	4.8423	5.7708
Quick Ratio	3.6222	3

Liquidity - Liquidity ratios provide information about a firm's ability to meet its short term financial obligations. They are of particular interest to those extending short – term credit to the company. The two common liquidity ratios are the current (working capital) ratio and quick (acid test) ratio. Short term creditors prefer a high current ratio since it reduces their risk. Shareholders on the other hand prefer a lower current ratio so that more of the company's assets are working to expand/grow the business. The quick (acid test) ratio is a more conservative liquidity ratio as it excludes inventory which are sometimes difficult to liquidate quickly.

LEVERAGE		
Debt to Asset Ratio	0.20	0.17
Debt to Equity Ratio	0.25	0.20

Leverage - Financial Leverage Ratios provide an indication of the long term solvency of the company. Unlike liquidity ratios that are concerned with short term assets and liabilities, these measure the extent to which the

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company is using long term debt. It also demonstrates the degree to which a firm's activities are funded by owner's funds versus creditor's funds. The higher a company's degree of leverage, the more the company is considered risky.